



Who we are

VP Wealth Management (Hong Kong) Ltd. – We can offer you more

Managing wealth is becoming increasingly complex. So it makes sense to choose a dependable and experienced partner when you entrust your finances to a bank.

We provide specialized wealth management solutions and family office services for high-net-worth clients and professional asset managers. VP Bank is dedicated to the protection and growth of clients' wealth. Our wide range of banking services and comprehensive wealth management solutions are underpinned by rigorous financial prudence and proven expertise in asset management, investment advice, securities trading and custody business.

Our role is to ensure an optimal match between clients' personal circumstances and the wealth management strategies offered. The client, and not just the product, is our focus. In keeping with our "open architecture" philosophy, we integrate best-of-class external products into our solutions, and also provide advice on real estate investments and alternative investments such as art and wine.

Dedicated private banking

VP Wealth Management (Hong Kong) Ltd. was well placed from its inception as a result of acquiring a team of professionals who have been together for the better part of 20 years. This unique team, headed by Ms. Clare Lam, has served three generations of clients. The team formula is entrenched, and clients have the assurance that help is always at hand, even in the event that their usual relationship manager is not immediately available.

We offer a holistic range of services and advice, not just in wealth management but also in inheritance planning, structuring of trusts and foundations, and in art and philanthropy. In addition, each member of the team has a unique background, ranging from stockbroking to credit loans, real estate and engineering. We hope to bring something outside of the box to the discussion.

The client, and not just the product, is our focus

We function as partners to our clients who require more sophisticated solutions than just plain vanilla investment advice. Our exclusive "boutique style" approach caters to clients who seek distinctive, high-quality, personalized services that are based on trust and discretion. All of our services are meticulously adapted to meet the individual needs and aspirations of our clients. That is why at VP Bank, we place great emphasis on personal contact and long-term client relationships. By recruiting and retaining high-caliber client advisors, we provide a fertile and stable environment in which our client relationships can grow and prosper.

Our tailor-made investment proposals are backed by the analytical expertise of our head office and input from research partners around the world. Constant monitoring and fine-tuning ensure that portfolios are continuously and successfully adapted to benefit from the latest macroeconomic and market trends.

For the family



Sustainable investment returns and the efficient transfer of wealth from generation to generation are key issues for highnet-worth families. The effective use of innovative products and investment concepts are central pillars of the comprehensive family office services we offer. Client-focused investment planning, combined with consolidated custodian VP Wealth Management (Hong Kong) Ltd. VP Bank Hong Kong Representative Office – Continuity and Teamwork Are Our Strengths and accounting services, enables us to offer exceptional solutions for the structuring of family wealth on an international basis.

From insurance cover to tax guidance, from inheritance advice to the establishment of educational trusts for children, we provide strategic management and consultancy services across the whole spectrum of your financial affairs – allowing you to secure happiness and harmony with your loved ones.

 Family Offices in Asia (PDF, 1189 KB)

Multiple booking centers

We offer a choice of five booking centers: Liechtenstein, Zurich, Luxembourg, British Virgin Islands and Singapore. The choice depends mostly on the client's personal preference but in some cases, a specific time zone may be the influencing factor.

External asset manager

Apart from private wealth management, we provide comprehensive services for asset managers and other financial intermediaries who wish to avail themselves of our modern booking and trading platform. Partnership arrangements with professionals include customized investment advisory and management packages, and custodian services.

Our team of experienced relationship managers has a thorough knowledge of the Asian and European markets, and understands the needs of intermediaries and professional external asset managers operating in both markets.

Hong Kong: safe, secure and competitive, with the blessing of China

Liechtenstein and Hong Kong form an ideal partnership. Both locations can boast political stability, financial strength, entrepreneurial energy and an investor-friendly legislative environment. Hong Kong was voted the freest economy in 2009 by the Heritage Foundation. There are no restrictions on foreign exchange transactions or capital movements.

In addition, China is adapting Hong Kong for its unique role in the internationalization of the Renminbi. According to a report by the World Federation of Exchanges (WFE) for the first-half of 2010, HK Exchanges was the sixth-largest domestic equity market in the world, second in Asia behind only to the Tokyo Stock Exchange. HK Exchanges was the top exchange in the world by value of securitized derivatives traded in the same period.

Why VP Wealth Management (Hong Kong) Ltd.?

Our dedicated approach to clients with constant follow-up will definitely satisfy clients' inherent banking as well as personal needs.

Contact

VP Wealth Management (Hong Kong) Ltd.

33/F, Suite 3305

Two Exchange Square

8 Connaught Place

Central - Hong Kong

- [▶ Contact form](#)
- [▶ Send e-mail](#)
- [▶ All locations](#)

Tel +852 3628 99 99

Fax +852 3628 99 11